



## **Fund Development Workshop Agenda**

**Session Facilitator: Donna Tennant**

<b>9:00am – 9:30am</b>	<b>Welcome – Introductions and review of agenda for the day</b>
<b>9:30am – 10:00am</b>	<b>Different Types of Non-Profit Funding</b> <ul style="list-style-type: none"><li>• Government</li><li>• Corporate - matched funds, donations, sponsorships, events</li><li>• Fundraising Events – often Board driven</li><li>• Lotteries</li><li>• Social Venture</li><li>• Personal Giving/Bequests</li><li>• Foundations</li><li>• Local Community (Civic, clubs, etc.)</li></ul>
<b>10:00am – 11:30am</b>	<b>Presentation/discussion– Andrea Seale, Blueprint Fundraising</b> <ul style="list-style-type: none"><li>➤ <b>The Board’s role in fundraising</b></li></ul>
<b>11:30 – 11:45</b>	<b>Break</b>
<b>11:45-1:15pm</b>	<b>Presentation/discussion – Karen Alexander, Living Positive Resource Centre and Donna Tennant</b> <ul style="list-style-type: none"><li>➤ <b>Fundraising using a community development approach</b></li><li>➤ <b>The role of partnerships and networking</b></li></ul>
<b>1:15pm- 2:00pm</b>	<b>Lunch</b>
<b>2:00pm – 3:00pm</b>	<b>Facilitated Roundtable Discussion Groups</b>
<b>3:00pm – 3:15pm</b>	<b>Break</b>
<b>3:15pm – 4:30pm</b>	<b>Presentation – Donna Tennant</b> <ul style="list-style-type: none"><li>➤ <b>Ethics and fundraising</b></li><li>➤ <b>Corporate sponsorships and Foundations</b></li></ul>
<b>4:30pm – 4:45pm</b>	<b>Closing Comments</b>